

Your Three Options

Wind it down

Transition to family/employees

Sell

Whichever option you choose you
need a **TOP NOTCH OPERATION**

Question: What is



Are you Clever or Wise?

*The difference
between a Clever
Contractor and a
Wise Contractor?*

*A Clever Contractor talks
his way out of a situation
a Wise Contractor
wouldn't get into in the first
place*

Your Resources

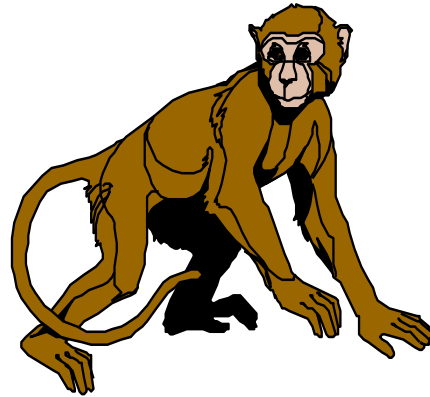
<https://goo.gl/W7uzN4>

Your 9-page handout

Care and Feeding of Monkeys



The image cannot be displayed. Your computer may not have enough memory to open the image, or the image may have been corrupted. Restart your computer, and then open the file again. If the red x still appears, you may have to delete the image and then insert it again.



Productivity checklist



- ◆ Low Craftsman Morale
- ◆ Inefficiency
- ◆ Progress Delayed

Complete on time

Complete within budget

Work to standard

Maintain client relationship

It is within your control!

Estimator

- ◆ Role
- ◆ Checklist of duties



1 year experience

- ◆ *I Didn't Say It Was Your Fault.
I Said I'm Going to Blame It on You!*

Become a teacher



What do you do with *your* Time?



Alliance Project Management Manual

“A typical project manager spends up to 70 percent of his time reacting to minor emergencies, correcting errors, tracking down answers to simple questions and explaining the obvious”.



-On a six-month project (based on a 40-hour work week), this translates into more than 700 hours of playing catch up – hardly a productive or effective use of a professional manager's time. If, at the beginning of the project, that same project manager spent 40 hours on project administration, he could cut that 700 hours in half or better".

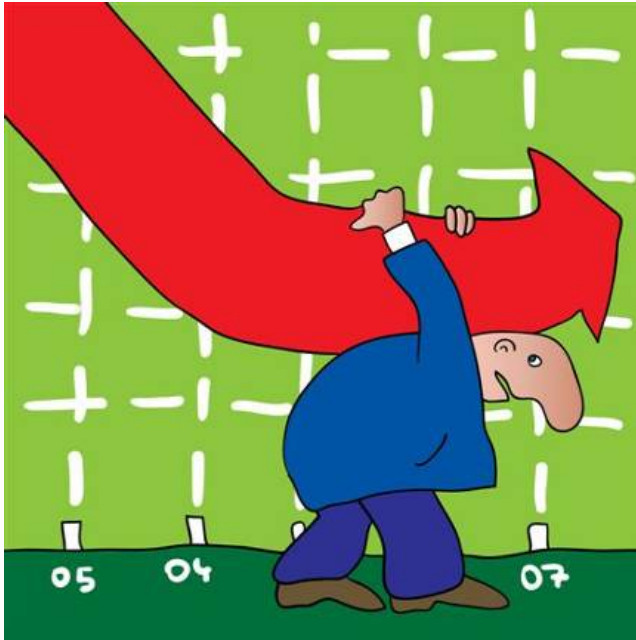


Fire yourself; don't do that

- ◆ Do Google search
- ◆ See Small projects Management Manual on Google Drive

*Doing the wrong things right
is not going to make you or
your business successful.*

Who's in Control?

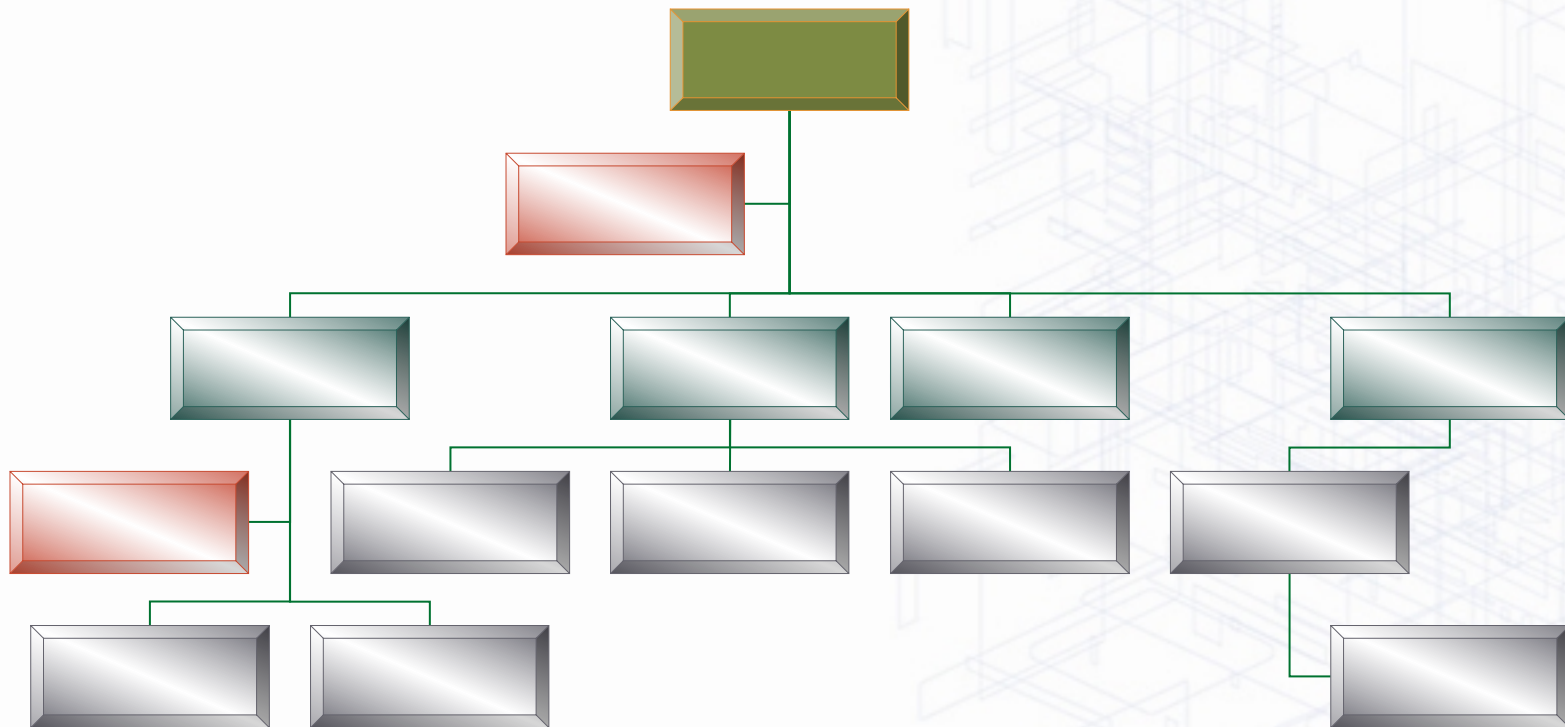


our own business

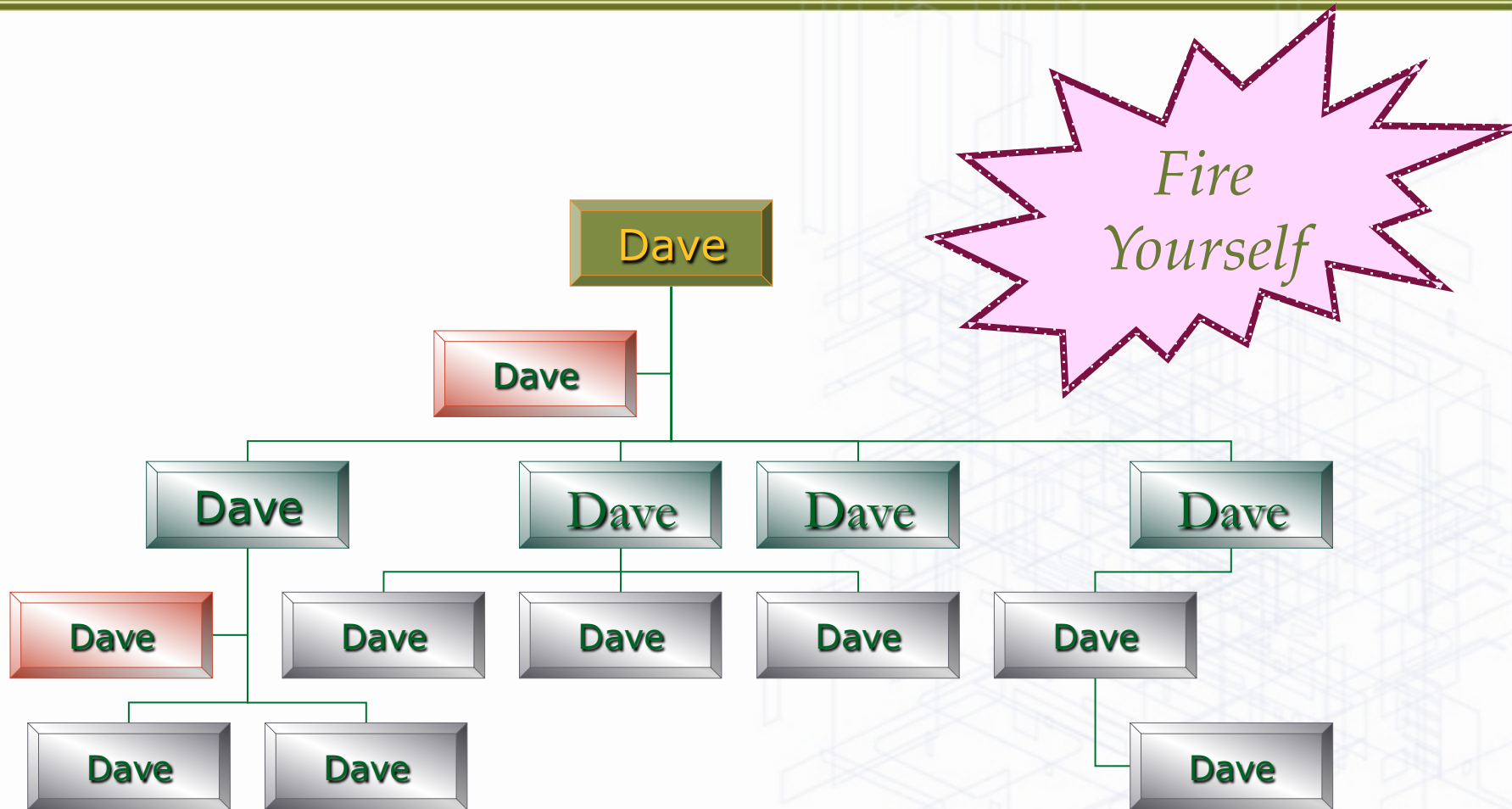
es your business own...

You?

Org Chart - Dave



Org Chart



Tell me

If you had made changes for the better six months ago how would you be feeling now?

If you don't make changes now how do you think you will be feeling in six months' time?

It is within your control!
Management, Systems &
Processes MSP

Two week phases

No phase more
than 15% of
project

Measure
productivity



Manage Labour

Attitude & common sense

Short Term Interval Planning



Understanding & acceptance

Work-In- Progress



Simple; not easy

Change Orders



Change Orders

- ◆ Change Orders, Productivity, Overtime
- ◆ Change Order Protocol

Proposal Checklist



Tell me once again

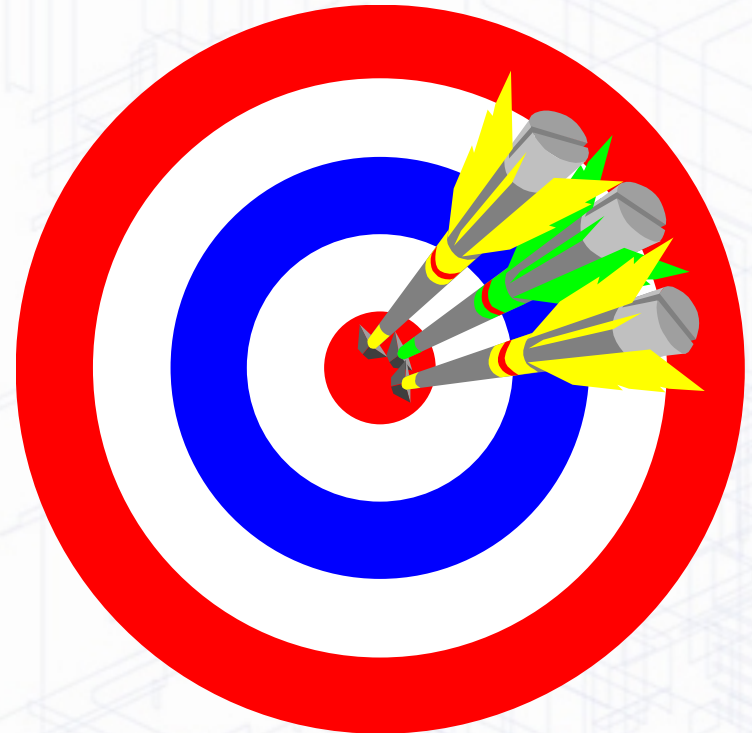
If you had made changes for the better six months ago how would you be feeling now?

If you don't make changes now how do you think you will be feeling in six months' time?

Without Action there is NO Change

3 M's
Measure: Monitor: Manage

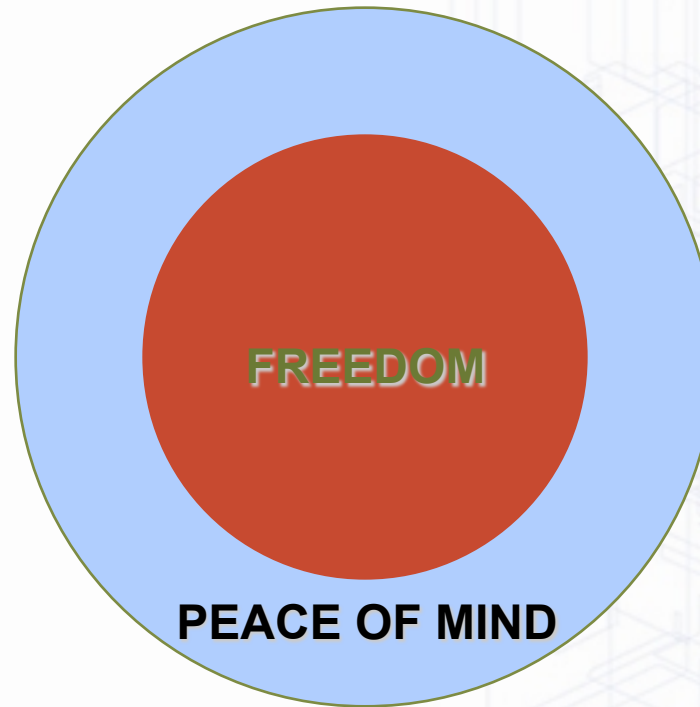
Most people aim at
nothing and hit it
with incredible
accuracy

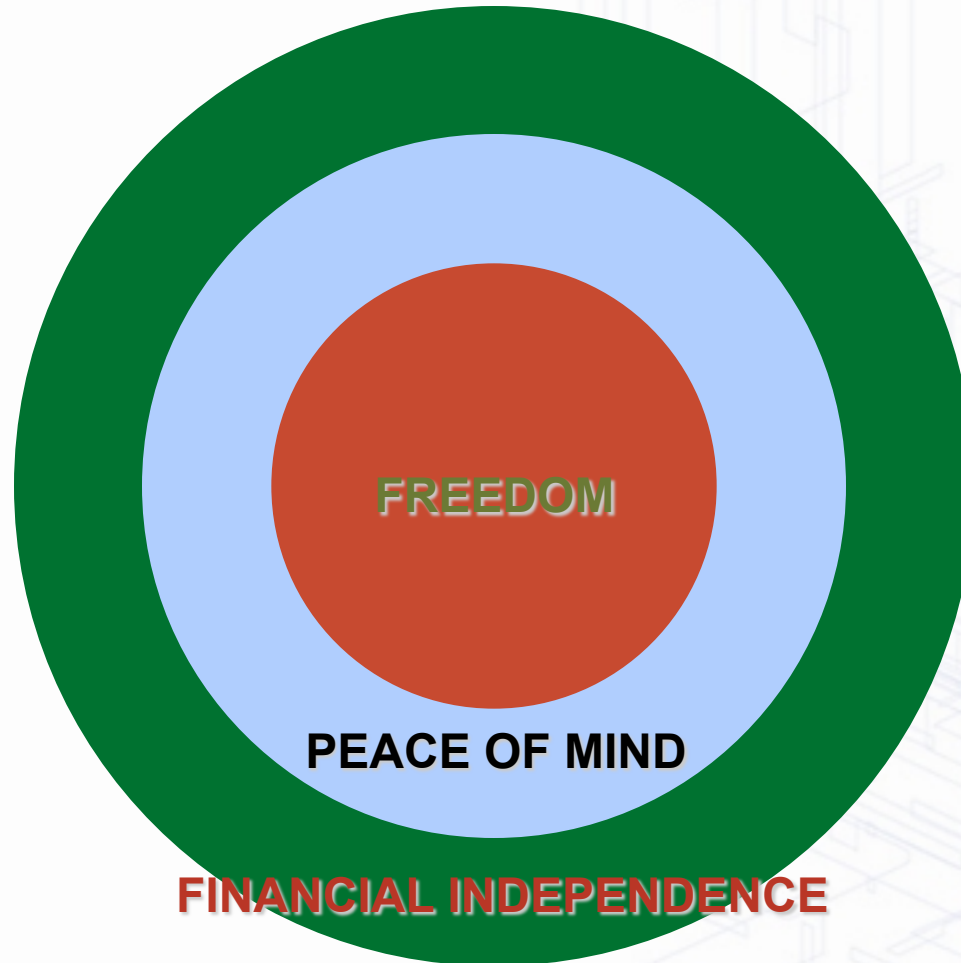


Did you start your own business?

Why do we go into
business
for ourselves?

FREEDOM







That's nice,

But here's
what we end up with



FREEDOM

NECESSARY EVILS

WHY?

Failure to Implement

- ◆ Increased accountability
- ◆ Great resource for ideas, systems and processes
- ◆ Strong fellowship
- ◆ The loneliest place in the world

Thank You



Ronald Coleman

