



55TH ANNUAL TIAC CONFERENCE

AUGUST 22 – 26, 2017 – TORONTO



TIAC   **ACIT**

Thermal Insulation Association of Canada
The Voice of The Mechanical Insulation Industry

Association Canadienne de l'Isolation Thermique
La voix de l'industrie de l'isolation mécanique

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Thermal Insulation Association of Canada
The Voice of The Mechanical Insulation Industry

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La voix de l'industrie de l'isolation mécanique

WELCOME TO THE 55TH ANNUAL TIAC CONFERENCE

Welcome to Toronto!

Your Board is very excited about the program put together by the Conference Chairmen, Bob Fellows, Joey Fabing and John Trainor. It is going to be a busy four days and we are looking forward to getting to know all of you during that time.

Meet the TIAC Board

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Bob Fellows
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Danny Pacione
Pro Insul Limited

Director of Quebec

Rémi Demers
Isolation Val-Mers Ltée

Director at Large

Walter Keating
Keating Insulation Inc.



INSULATION ENERGY APPRAISAL PROGRAM

The Insulation Energy Appraisal Program (IEAP) is a 2-day course that teaches students how to determine the optimal insulation thickness and corresponding energy and dollar savings for a project. The program was designed to teach students the necessary information to give facility managers a better understanding of the true dollar and performance value of their insulated systems.

During the course you will learn how to conduct a facility walkthrough, use the 3E Plus® software, utilize infrared cameras during inspections, understand steam efficiencies, analyse and complete an appraisal spreadsheet, and present your customer with a final report that outlines the potential savings and emission reductions that mechanical insulation can provide.

Students who pass the certified course exam will become Certified Insulation Energy Appraisers. The certification will be valid for 3 years, after which the individual must recertify. After passing the exam, students will receive a certificate, lapel pin, and marketing kit. The marketing kit includes the official copyrighted Certified Insulation Energy Appraiser logo to promote their certification to clients.

Course Location

Banff Room, First Floor

Course Schedule

Tuesday, August 22, 2017

7:00 am – 8:00 am	Registration and Coffee
8:00 am – 4:30 pm	IEAP Training
10:30 am – 10:45 am	Refreshment Break
12:00 pm – 1:00 pm	Lunch Break (Meal not provided)
2:30 pm – 2:45 pm	Refreshment Break

Wednesday, August 23, 2017

7:30 am – 8:00 am	Registration and Coffee
8:00 am – 3:30 pm	IEAP Training
10:30 am – 10:45 am	Refreshment Break
12:00 pm – 1:00 pm	Lunch Break (Meal not provided)

If you missed taking the IEAP this year, it will be offered as part of the 56th Annual TIAC Conference in Banff, AB.



9:00 am - 5:00 pm Mezzanine Balcony East
Registration Desk Open

9:00 am - 3:00 pm Library
Outgoing Board Meeting (Private)

6:00 pm - 11:00 pm Imperial Room
Manufacturer & Distributor Reception

THURSDAY, AUGUST 24, 2017

7:30 am - 2:00 pm Imperial Room Foyer
Registration Desk Open

7:30 am - 8:30 am Imperial Room
Breakfast

8:30 am - 8:45 am Imperial Room
Welcoming Remarks

8:45 am - 9:30 am Imperial Room



Derek Edwards, Award-Winning Comedian



Derek Edwards' award-winning humour has made him one of the hottest properties in Canada. Identifying himself with the ordinary working guy, his comedic gift is making the ordinary extraordinary. A regular at the Just for Laughs Festival, where he was recently hailed as a "virtuoso at the peak of his performance," Derek delivers his comedy with polished style and impeccable timing. Derek has performed from Las Vegas to St. John's, and in most of the cities in between. He is the only Canadian winner of the prestigious Vail International Comedy Competition, is a two time Gemini nominee and has been nominated five times as Best Standup Comic at the Canadian Comedy Awards. His numerous TV credits include Just For Laughs, CBC's Comics, The Debaters and Laugh out Loud. Derek is currently performing his latest one man show, *Alls I'm Saying*, at theatres across Canada.



9:30 am - 9:45 am Imperial Room Foyer
Refreshment Break

9:45 am - 11:45 am Imperial Room



Top Notch Operations



Ron Coleman, Author

There are four objectives in every contract:

1. Complete on time;
2. Complete within budget;
3. Work to standard; and,
4. Retain the client's goodwill.

Ron Coleman's program explores the systems, processes, and management team you need to ensure you achieve all four outcomes. We are in business to make money and without managing these four outcomes effectively you have little likelihood of success. The other advantage of developing these four outcomes is the business becomes less reliant on your everyday presence. Think golf and warm winter vacations while you make more money than ever before.



10:00 AM - 12:00 PM DISTILLERY DISTRICT WALKING TOUR

Join celebrated Toronto historian and tour guide Bruce Bell for a fascinating tour of historic Gooderham and Worts factory complex.



Once the worlds largest Whiskey distillery. This incredible compound with over 45 original buildings was first built in 1832 and continued to make whiskey until 1990. Today the Distillery (as its now known) is filled with art galleries, cafes, restaurants, stores and live theatres.

Walk on its original cobblestone pathways and hear Bruce tell the almost 200 year history including the years the Distillery was visited by 1920's gangsters during the heyday of Prohibition.

The tour will start at the Fairmont Royal York Hotel at 10am where Bruce will take us on the world-famous Toronto streetcar to the Distillery. Along the way we'll visit Corktown once the great Irish slum of 19th century Toronto and now one of the most expensive area in the city. The tour will end at noon with free time to explore the Distillery on your own.

Participants are to meet at the registration desk in the Imperial Room Foyer at 9:45 am.

11:45 am - 12:45 pm Imperial Room
Lunch

1:00 pm - 3:00 pm York Room, Mezzanine Level
Distributors Breakout Session

1:00 pm - 3:00 pm Manitoba Room, Mezzanine Level
Manufacturers Breakout Session

1:00 pm - 3:00 pm Library, Mezzanine Level
Contractor Breakout Session

3:30 pm - 4:30 pm Library, Mezzanine Level
Presidents and Managers Meeting

5:30 PM - 10:00 PM TIAC'S NIGHT ON THE TOWN AT THE CN TOWER'S "HORIZONS AND 360 RESTAURANT"

360 The Restaurant at the CN Tower, one of Toronto's finest, features unforgettable Canadian cuisine combined with an outstanding revolving view of Toronto more than 350 metres (1,150 ft) below. 360 offers market-fresh cuisine, featuring Canadian ingredients to ensure an incomparable culinary experience.



Plan to leave the hotel lobby around 5:00 pm. The CN Tower is a short 8 minute walk from the Fairmont, west up Front Street, just past the InterContinental Hotel and Metro Toronto Convention Centre.



7:00 am - 12:00 pm Imperial Room Foyer
Registration Desk Open

7:00 am - 8:00 am Imperial Room
Breakfast

8:00 am - 8:30 am Imperial Room



Raising the Awareness of Mechanical Insulation



Steve Clayman, Thermal Insulation Association of Canada

Steve Clayman, TIAC's Director of Energy Initiatives, will provide an update on the activities of the Insulation Awareness Committee since the Saskatoon Conference.

8:30 am - 8:45 am Imperial Room



The National Insulation Association Program Update



Darrel Bailey, President, National Insulation Association

Michele M. Jones, Executive Vice President/CEO, National Insulation Association

Join NIA President, Darrel Bailey (Performance Contracting Inc.) and NIA Executive Vice President/CEO, Michele M. Jones for a presentation on the current active programs impacting the NIA including: education and networking events; awareness and outreach activities; and, legislative initiatives.

8:45 am - 9:00 am Imperial Room



BCICA QAC Program

Join the Conversation! Chris Ishkanian will host an interactive discussion on the BCICA QAC Program.

9:00 am - 10:00 am Imperial Room



National Trade Contractors Coalition of Canada



Geza R. Banfai, Counsel, McMillan LLP

Geza R. Banfai is a Counsel with McMillan LLP, practicing infrastructure – construction law and mediation. He is certified by the Law Society of Upper Canada as a Specialist in Construction Law and is a Fellow of the Canadian College of Construction Lawyers.

In his extensive construction law practice, he has represented participants at every level of the construction pyramid, from negotiating and drafting construction and related contracts (including alliancing and joint venture agreements, and P3 and similar lender-driven arrangements) to claims and disputes of many kinds.

He has represented the National Trade Contractors Coalition of Canada (NTCCC) in various matters, including the initiative to introduce federal prompt payment legislation in Canada. He is also a member of the Advisory Committee assisting the implementation of Ontario legislation dealing with lien reform, prompt payment and adjudication.

FRIDAY, AUGUST 25, 2017



10:30 AM - 6:00 PM
GOLF AT THE ROYAL WOODBINE GOLF CLUB



Challenging, demanding, lush, and close enough that you can grab your clubs and get to the first tee in under twenty minutes from just about anywhere in Metro Toronto. Nestled discreetly in the Mimico Creek valley, Royal Woodbine Golf Club offers high and low handicappers a richly rewarding game on par with the area's finest public and private clubs."

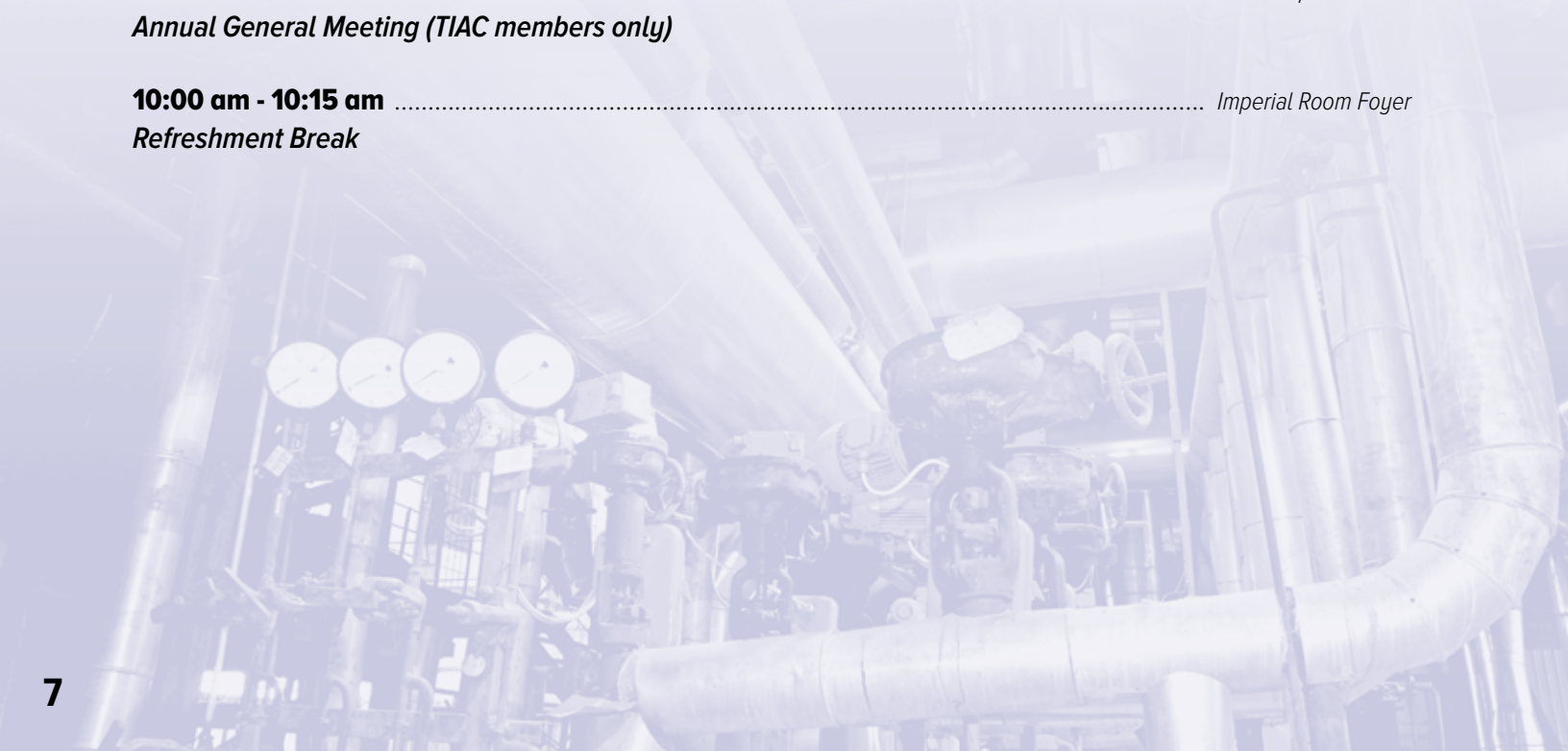
Participants are to meet at the registration desk in the Imperial Room Foyer at 10:15 am.

OPEN EVENING



SATURDAY, AUGUST 26, 2017

- 8:00 am - 9:00 am Imperial Room
Breakfast
- 9:00 am - 10:00 am Imperial Room
Annual General Meeting (TIAC members only)
- 10:00 am - 10:15 am Imperial Room Foyer
Refreshment Break





10:00 AM - 12:00 PM



“Paint Nite is the perfect cocktail of creativity and conversation. Drink a glass of wine and create a painting – you’ll always go home with more than just a buzz.”

PaintNite is being held in the Library on the Mezzanine level. Don't be late!

10:15 am - 12:00 pm Imperial Room



Practical Strategies to Make Your Next Project Profitable

Matthew Nicholas, Revay and Associates Limited



The presentation will provide practical strategies to help the contractors achieve their project goals, including financial success. The strategies will cover proven project management techniques that are currently applied on successful projects to improve overall financial results by saving time and costs of on-site construction.

12:00 pm - 1:00 pm Imperial Room

Lunch

1:00 pm - 1:15 pm Imperial Room

2018 Conference Presentation

1:30 pm - 3:30 pm Confederation 3

Incoming Board Meeting (Private)

4:30 pm - 5:30 pm Library

President's Reception (Private)

5:30 pm - 6:30 pm Imperial Room Foyer

Reception

6:30 pm - 12:00 am Imperial Room

President's Dinner and Dance

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Mark Your Calendars!



Banff, Alberta

September 7 - 10, 2018 - Fairmont Banff Springs Hotel

Experience the authentic and vibrant community, modern amenities and beautiful surroundings of the Town of Banff. Nestled high in the Canadian Rockies, Banff is a town that makes you feel at home and exhilarated with wonder all at the same time. There is no other place in the world where you can find a vibrant community of artists, athletes, families, outdoor enthusiasts, restaurateurs and hoteliers nestled in a national park.

This is a town that truly celebrates its heritage, lives and breathes mountain culture and never takes its backyard for granted.

www.banfflakelouise.com



Montreal, Quebec

August 24 - 27, 2019 - Le Centre Sheraton Montreal Hotel

From the cobbled streets of the Old Port to the top of Mont Royal, Montreal offers guests a smorgasbord of tastes, sights and sounds. Known as Canada's cultural capital, leads the country in food, fashion and architecture, most featuring a French influence. Quoi faire? Montreal has something for everyone! Are you a shopper? Montreal's malls, connected by tunnels as part of the Underground City, showcase over 2,000 stores. Thrill seeker? Montreal's LaRonde is Canada's second largest amusement park. The park includes ten rollercoasters, including the 40 m tall Monster! Foodie? You can't beat Montreal's famous smoked meat, poutine or bagels!

Anything else? Museums, art galleries, Biodome, Science Centre, bateaux mouches, live music, nightlife, maple syrup... this city has it all! www.tourisme-montreal.org



Whitehorse, Yukon

August 2020 - Coast High Country Inn

Whitehorse: Canada's Wilderness City and the Yukon's capital. Hugged by the banks of the Yukon River and surrounded by the peaks of Grey Mountain, Haeckel Hill, and Golden Horn Mountain, Whitehorse is the Yukon's most cosmopolitan community, but its easy access to trails, rivers, lakes and mountains are what will make your trip memorable.